



## Transition Guide

### *Cases in Healthcare Finance, 7e*

#### **George H. Pink and Paula H. Song**

January 2022

We have used the sixth edition in numerous courses since its publication and have benefited from many student comments and suggestions. Moreover, we have received suggestions from other instructors in different settings. This feedback has resulted in many changes, both substantial and minor.

Many changes have been made to improve the cases and accompanying materials. Recent changes in the healthcare environment have been incorporated to ensure the cases remain contemporary. Many numerical values have been changed so that revenue and cost figures are more current and old case solutions posted on the Internet are no longer relevant. Several typos have been corrected, wording and format improvements have been made, and website URLs have been updated.

#### **New Material and Changes in the Seventh Edition**

Case 2	Renamed case from Orlando to Beaufort; updated salary and other expense items
Case 4	The performance metrics were changed and data format clarified.
Case 5	Renamed "extender" to "advanced practice providers"(APP) and added a bit of explanation of why the term extenders is outdated and not accurate. Added historical context for inclusivity.

Case 6	Substantial revision of case questions and spreadsheets to increase clarity. Updated characters names to be more inclusive.
Case 7	Revised numbers.
Case 11 – <b>NEW CASE</b>	Brand new case that focuses on budgeting for a startup clinic. It asks students to apply revenue and expense budgeting concepts to a new clinic at both start up and year 2.
Case 20	Completely rewritten. Now focuses on basic calculations and decision criteria in capital budgeting. The student version of the model is a format guide only because the objective is for students to attempt basic calculations themselves. The key to student success in this case lies in correct calculations and interpretation of the data.
Cases 22- 24, 26	Changed discount rate.
Case 25	Spreadsheets substantially changed. Updated prices and costs, provided comparative data within the spreadsheet, and included decision rules.
Case 31-32	Updated dates.